



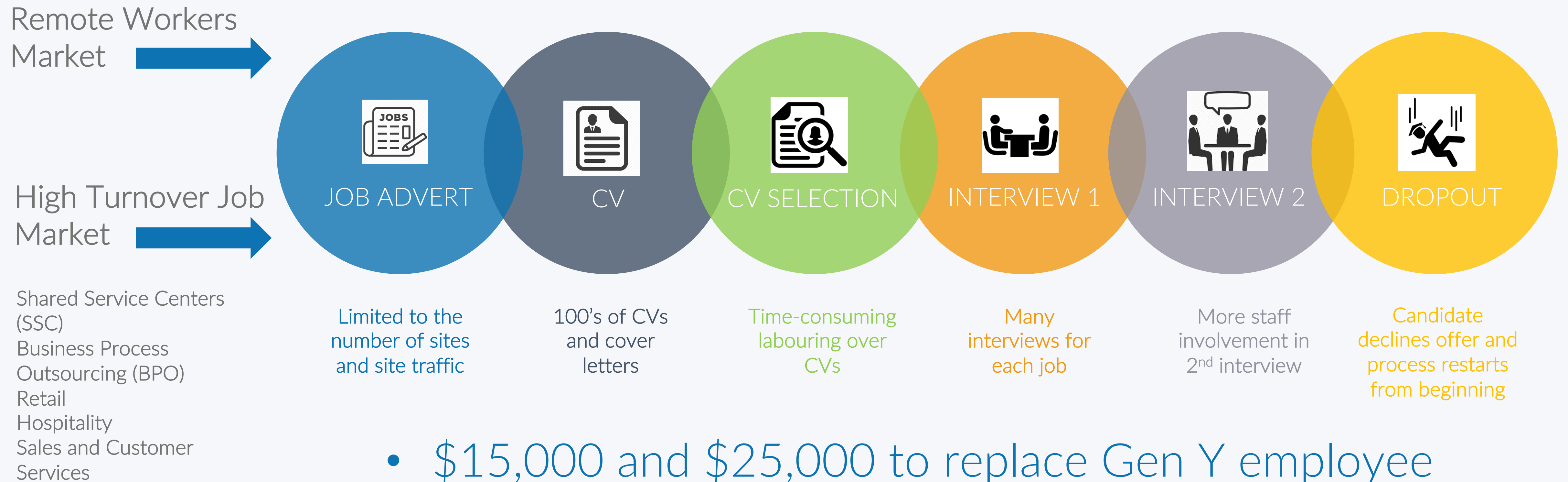
AI Recruitment Software.

Fully Automated

Identify talent quickly

Analyze Competencies, Mental Aptitude and Personality in Real Time

The cost of rehiring, staff turnover and reskilling of staff has increased significantly since the COVID-19 pandemic ²



- \$15,000 and \$25,000 to replace Gen Y employee
- Traditional HR is labour intensive and expensive

Different Markets – common issues



High turnover job market staff turnover rate is 25%

Rehire, bad hire and no-show candidates' cost is very high



Remote Workers Market (or Work from home) has grown 30%

How do you ensure that the candidates match your organisation culture, are trustworthy and fit the team?

Additional rehire cost, time, effort



The Solution – Intelligent Pre-Hire Recruitment platform



AI accelerates the process by electronically gathering and storing key data in fields for education, skills, and contact details, eliminating candidates who don't meet pre-set qualifications.

Job placement

Candidate Analysis

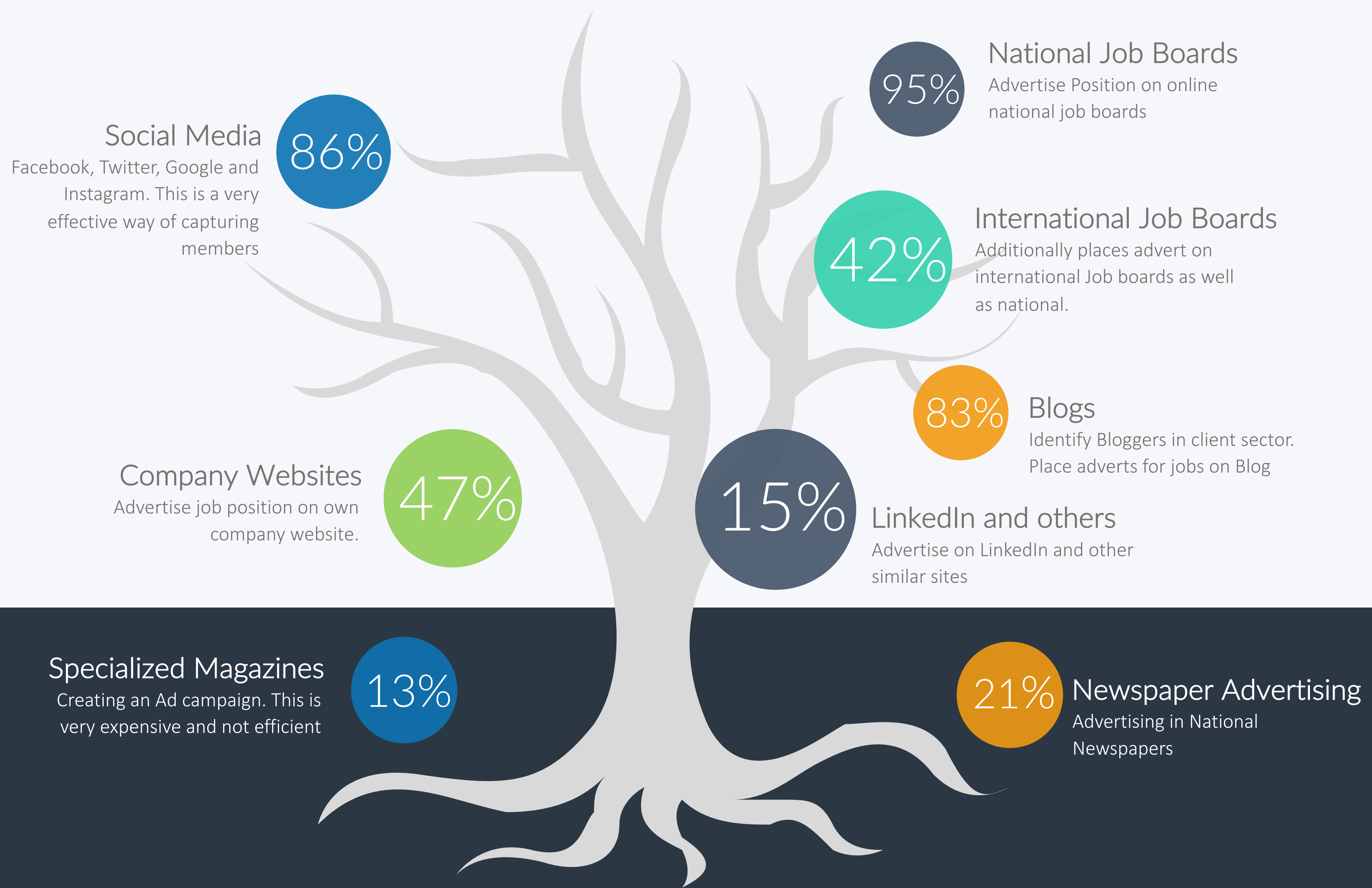
Workforce Analysis

Multi-Candidate Hiring

The Solution – Fully Automated Recruitment Steps

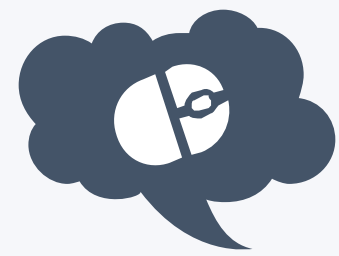


The Solution - Multi-job Posting



Our Marketing and Sales Strategy

Method of Use



Website
www.intrec.com



APPs
Google and IOS app



SaaS
Partnership and Licenses



iFrame and API
Future ability to incorporate into partners systems

Sales Strategy

01

Subscription Agreement: monthly or annual payment for a limited number of recruitments.

02

VIP Subscription Agreement: Monthly or annual payment for an unlimited recruitment services.

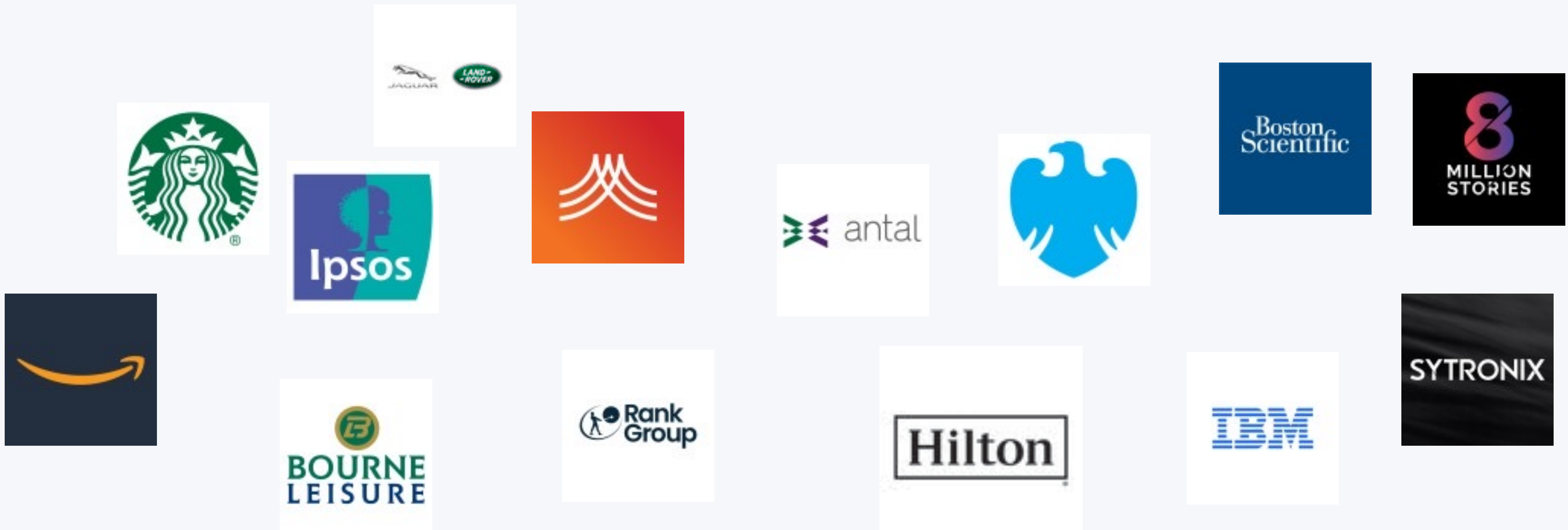
03

PAYG: Pay As You Go. Payment for a single recruitment process to hire X number of candidates

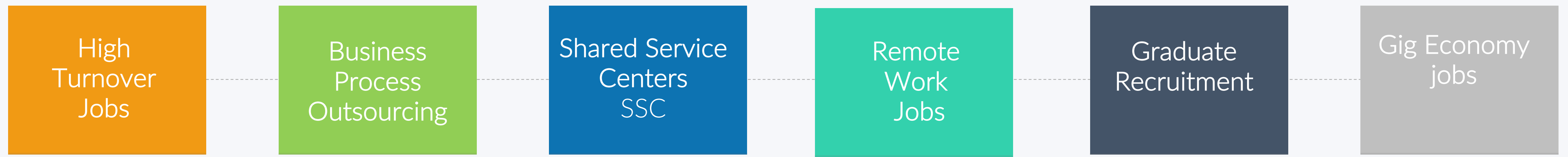
04

Partnership Agreement: Recruitment fee is shared between IntRec and Partner recruiter or Affiliate

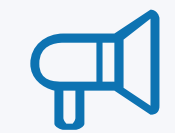
Target Customers



Customer Profile



The Benefits of IntRec



Candidates

Ability to search for candidates from both National and International markets



Online Interviews

100's of candidates can be interviewed at the same time.



Fast Replacement

Free replacement of candidates if candidates leave within a given time



Culture and Team Fit

Algorithms for finding candidate with best fit for the employers needs



Saving Money

Reduce Recruitment cost by saving on time and staff needed for recruitment



Headhunting

Headhunt from our database and external databases ideal candidates



Assessment and Test

Employer can choose from over 50 different Assessments and Tests



Save Time

Save time and the need to analyze CVs, select candidates and interviews candidates.



Profit

Companies can focus on core business and increase profitability.

IntRec Management Team



Dr Pawel Pietras

CEO

PhD in Business Management
Certified upskilling coach
Over 20 years of recruitment and training experience



Michael Ajike

President

Expert in sales recruitment.
15+ years of experience.
Successfully founded and exited startup businesses



Dr Maciej Szczepańczyk

CTO

PhD in Project Management.
Expert in Software Development.
20+ years of experience creating and implementing software



IntRec Competitors and Funding

HireVue: Funded: \$93 million. Valuation: USD 950 million

Online interview platform. Ability to interview 1000's of candidates at the same time. Based in USA and work with major entry level and high turnover job companies.

Workable: Funded \$85 million. Valuation: USD 1.5 billion

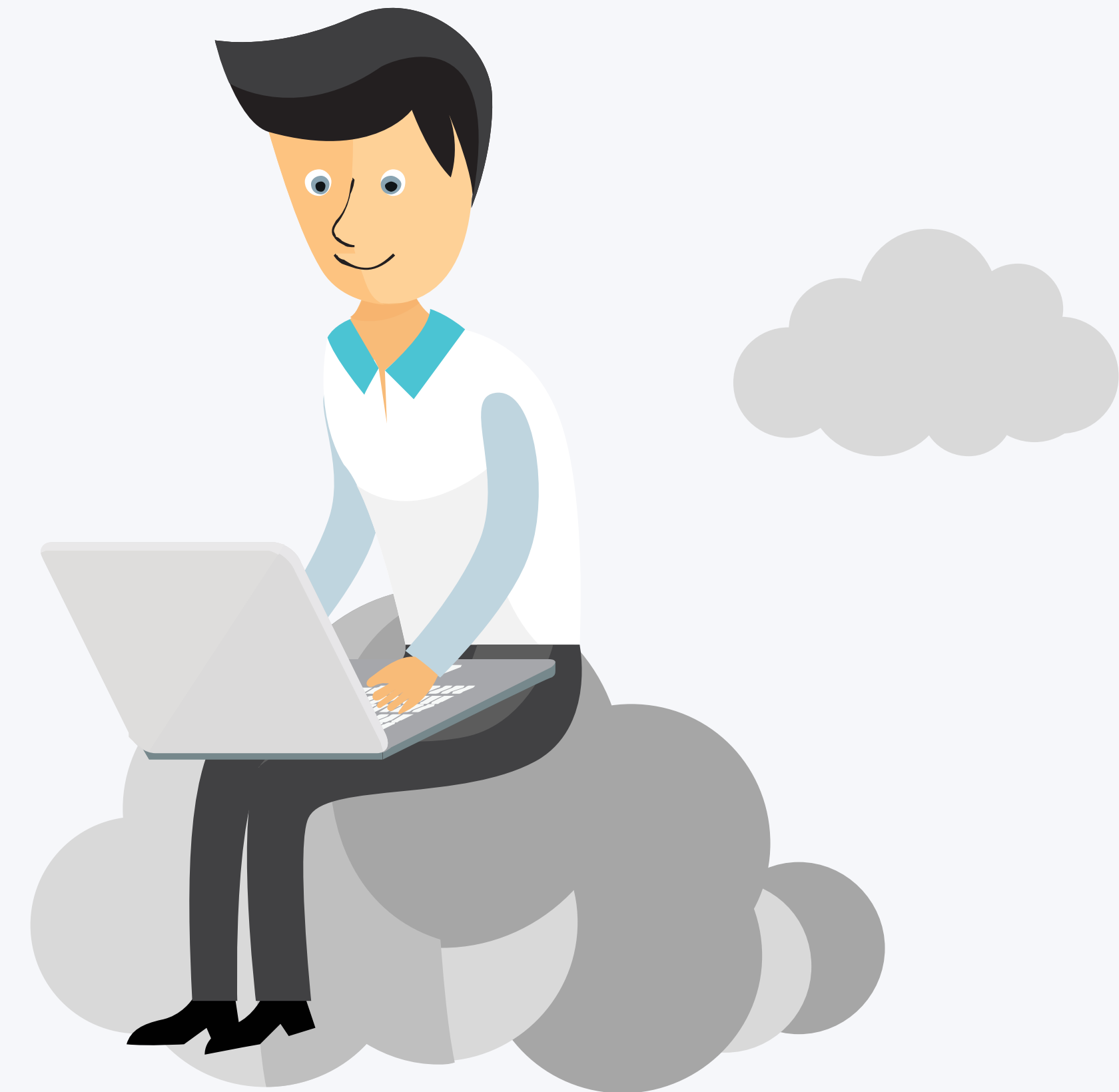
US recruitment startup that uses smart technology to recruit candidates. Very similar to IntRec but without NLU and NLP abilities.

Job Today: Funded \$81 million. Valuation: USD 1 billion

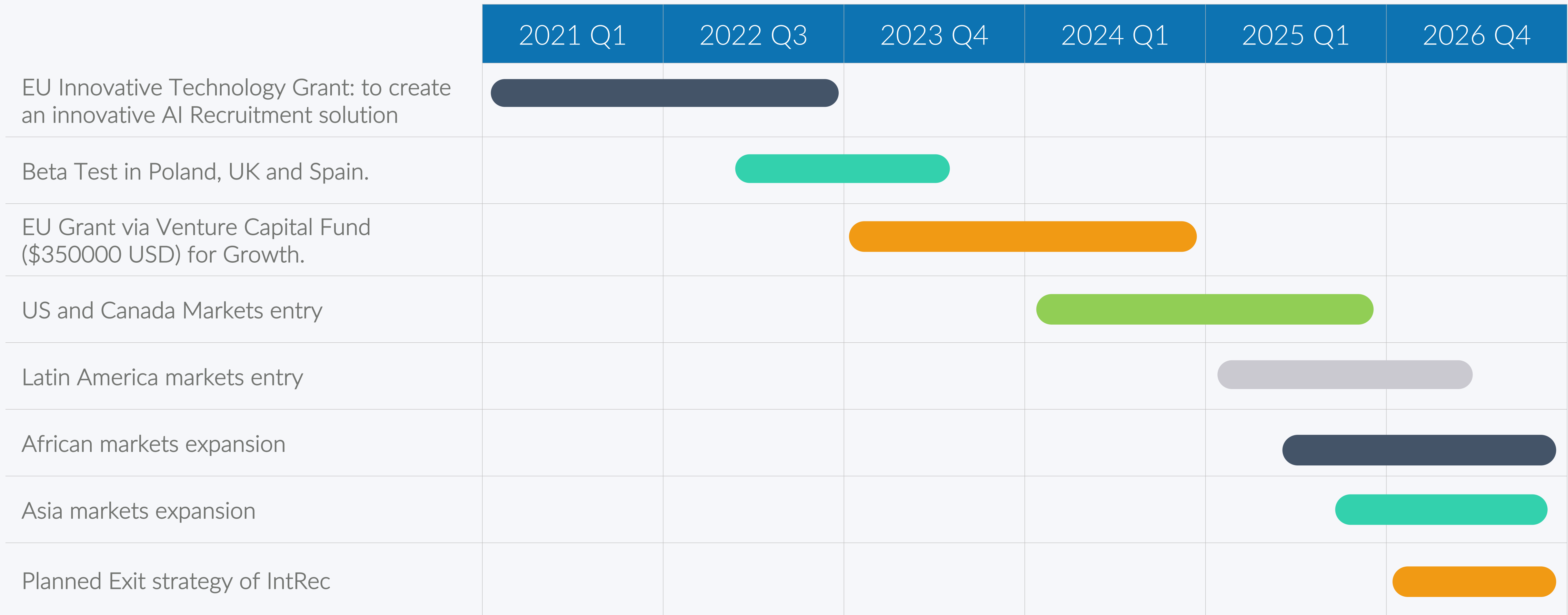
EU startup targeting UK and Spain. Mobile recruitment App targeting hospitality and entry level job market.

Jobandtalent: Funding \$506 million. Valuation: USD 1.3 billion

Spanish startup targeting UK and Spanish speaking markets. Mobile recruitment job board that matches candidates and employers.



Our Future Roadmap



Current Status

- **Q1 2021:** IntRec first funding round from the EU Innovative Technology Grant of \$250 000 to create an innovative and disruptive recruitment software application.
- **Q3 2022:** Software available via a Desktop Web App as well as Google and IOS Apps for recruiter and candidates. IntRec establishes presence in the Polish, UK and Spanish markets
- **Q3 2022:** completed Beta test phase 1, starting Beta testing 2. We anticipate another \$350 000 EU Grant via a Venture Capital company for product launching.
- **Q4 2022:** entering the US market
- **Q1 2023** expanding to analyze company and team culture and attitudes to employee mental health.

Target market EUROPE

High Turnover and Entry Level Job Recruitment .

1st version will be in Polish, Spanish and English:
expanding into other EU languages



Population of EU:
746 Million



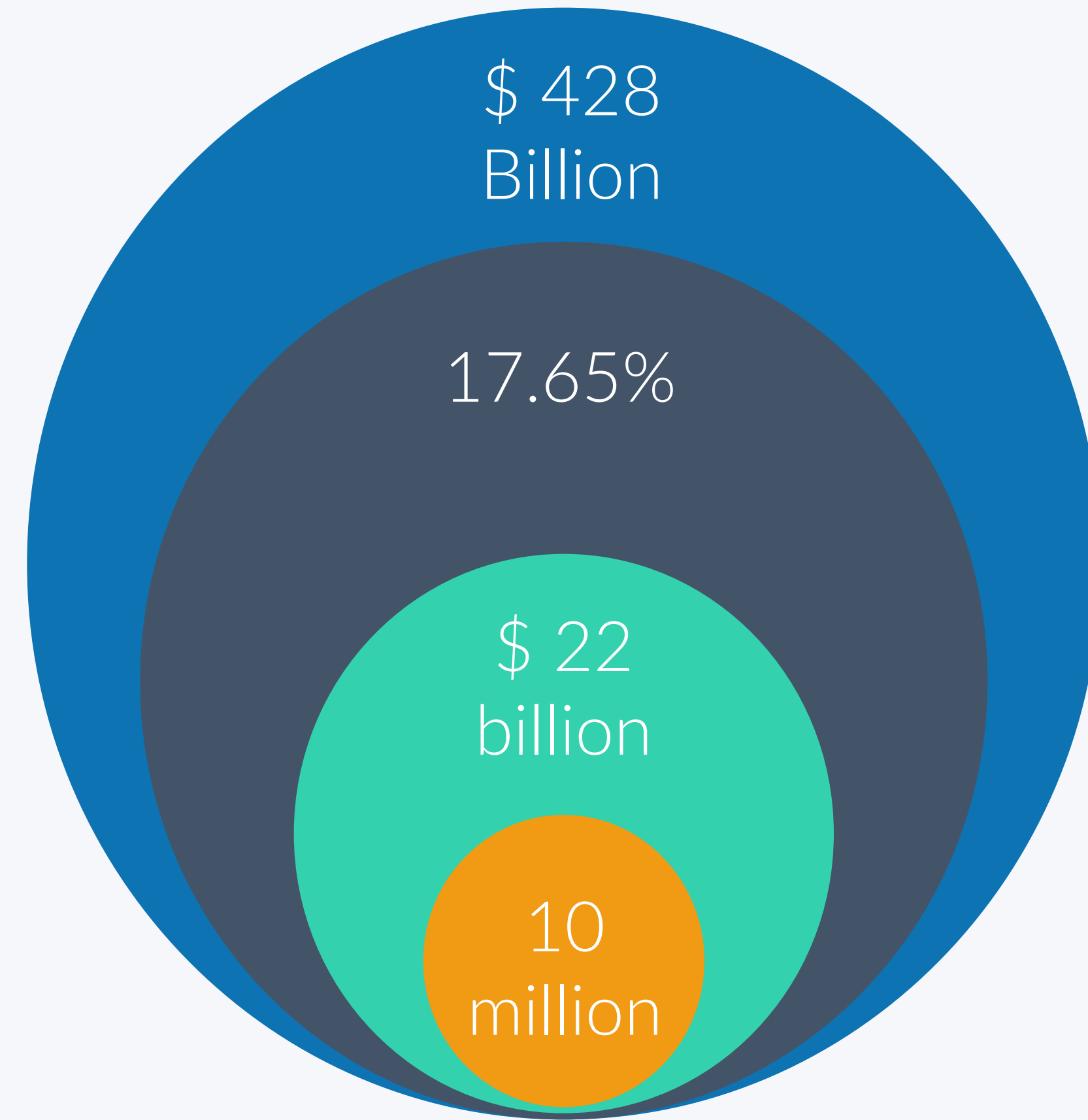
Smart phone penetration
(MPP) of 88%:
656 Million



Target user group:
18- to 60-year-olds In high turnover job
sectors (25% of MPP):
164 million



Number of 15 to 60 year-old users of
IntRec (15% of 15 to 60 year-olds):
25 million



Worldwide Valuation of
the Recruitment
Industry.

Annual % increase of
companies using
Recruitment
companies

Value of Online
Recruitment sector.

Number of Jobs
advertised online daily.

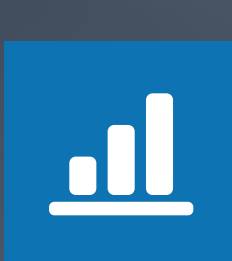
Target market GLOBAL

Outsourced and Online recruitment:
Companies are now outsourcing their
recruitment and hiring services. This is one of
the fastest growing industries in the world

Exit Strategy

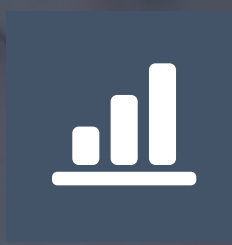
The valuation of IntRec will be in the number of candidates, job offers and companies we acquire. Even though we will generate a profitable business. Our valuation to potential buyers will be based on the market potential of our database.

The attractiveness of IntRec is our ability to scale and develop our business into new markets and sectors. We see four scenarios for our exit



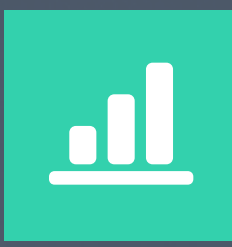
IPO

Make a Public offer for a percentage of our company Shares.



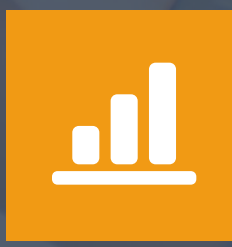
SERIES A

Exit when new funding series begins with new partners



Competitor

Taken over by our competitor who has ambition to expand into new markets



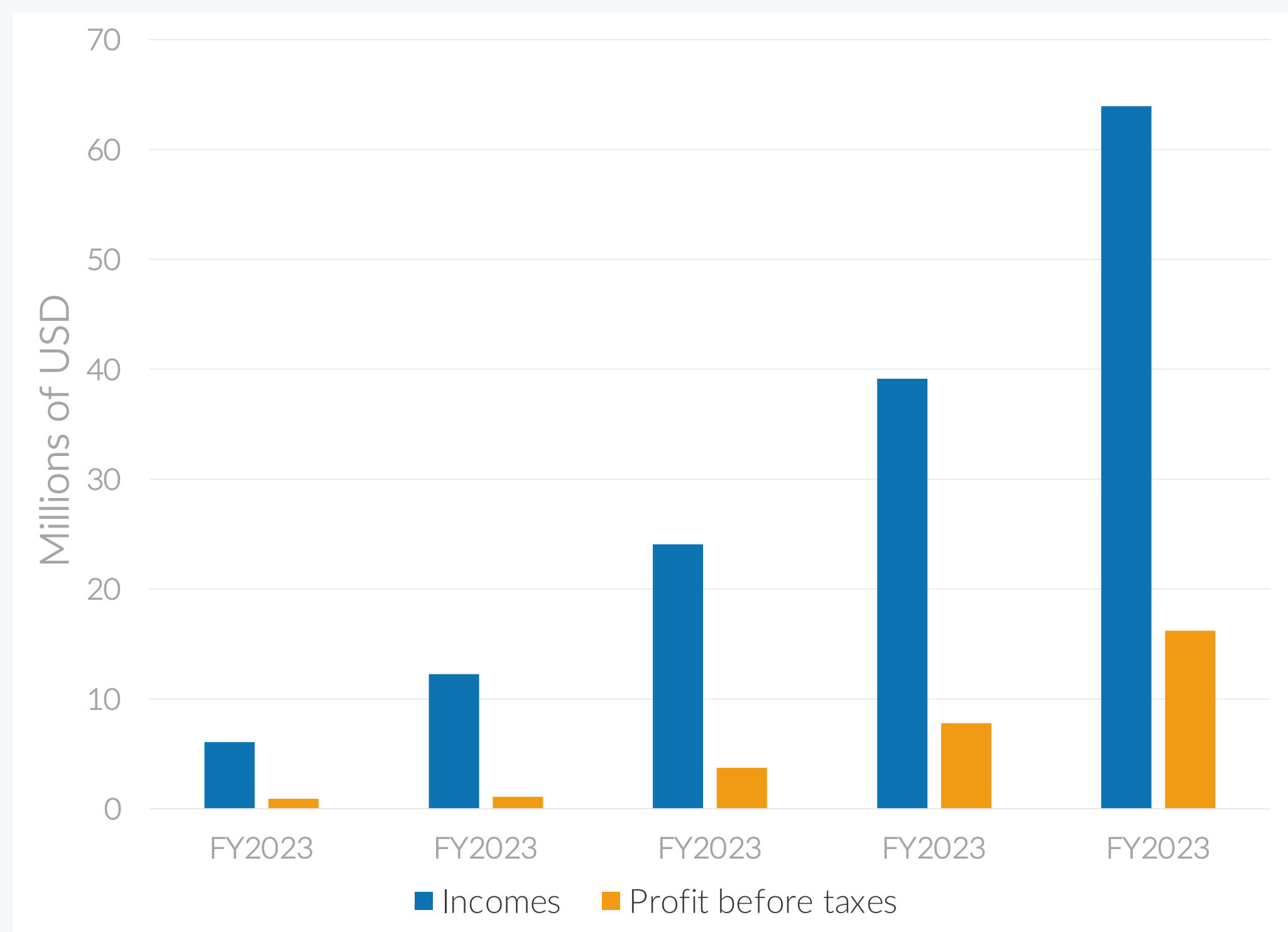
Marketplaces

Partnership with LinkedIn and similar companies

Our Analysis

+30% We expect our membership base to increase by over 30% year on year

Via our various monetizing methods in different countries. We expect to be cash flow positive and profitable within the next two years. Our burn rate will decrease as our number of users increases. The secret is to have Intelligent partners and advisors to help push our global expansion





Investment opportunity

Our Ambition

We aim to grow IntRec into different sectors and into different countries. With the advances in Online Recruitment Technology more companies will outsource their hiring processes to external companies to save time and cost.



467

Million LinkedIn Users



55

Countries



428

\$ Billion Industry



3

Online Methods

Analysis

IntRec Inc. management is confident that following the planned capital injection, the company can achieve its conservative financial projections, generating a gross revenue in excess of \$6.1 million in year one. In addition, management has carefully considered its market, potential customer base, and its ability to grow its sales average to capture market share in our area of business. With our projected numbers, and the total market share and revenue in the industry, we confidently project revenues in excess of \$64 million in year five.

We are planning to raise €5 million

The company will invest the capital in the following areas:

- Marketing and Advertising
- Software Development
- Research & Development
- Operation Cost & Working Capital

This is fully detailed in the IntRec Executive Summary document.

Contact



30 N Gould Street Ste R, Sheridan, Wyoming 82801



www.intrec.io



+48 602 440 892



investor.relations@intrec.io